

Job details

Salary

£25,000-£40,000 a year depending on experience

Job type

Full-time (Office Based)

6-month probationary contract before full time contract offered

Qualifications

- Degree educated (Preferred) minimum A-Levels
- Agricultural Background (Preferred)
- An aptitude for Sales

Benefits

Company events

Company Car

Laptop

Mobile Phone

Contributory pension scheme

About Saturn Seeds:-

Saturn Seeds Ltd was launched in 2002 by Bob Linford as a national wholesale business.

Based in Downham Market, Norfolk, Saturn Seeds provides a comprehensive seeds service across a broad range of crop species to customers throughout the UK.

We work closely with seed growers, seed producers and seed breeders to produce & market quality seeds including Cereal Seeds, Oilseed Rapeseeds, Pulses, Linseed and Triticale.

Full Job Description

Job title: Seed Sales Specialist

Saturn Seeds Ltd is looking to appoint a Seed Sales Specialist based at our Downham Market Office.

You will be working within a small team which will provide a broad understanding of the UK seed trade.

The Seed Sales Specialist is responsible for helping to develop and maintain all Saturn Seeds customer relations and seeds business. A key responsibility will be working closely with the Managing Director to implement strategies and ideas to create new business and revenue streams. This job may suit someone who has a few years' experience in the industry or someone looking to get into the industry. There will be a 6-month probationary period before the job is offered full time.

What the role entails:

- Develop new relationships with customers whilst looking after existing business relationships
- Help plan and manage the company's contract book – research varieties and their potential market placements
- Help manage and look after the company's farm contracting
- Take a key role in as grown and bagged sales.
- Inspection of Saturn Seeds crops, ensuring a very high standard of product for sale
- Represent Saturn Seeds at key trade functions
- Exploring new product opportunities

Key attributes required:

- Good networking skills – confident and articulate
- Good written and verbal communication skills
- Excellent level of numeracy
- A full and comprehensive understanding of the Microsoft Office suite
- Self-motivated and positive attitude, able to manage own workloads
- Ability to form and maintain relationships with our farmers, agents, customers, suppliers and seed breeders
- An aptitude for Sales

Qualifications & Experience:

- Degree educated (Preferred) minimum A-Levels
- Agricultural Background (Preferred)
- BASIS Seed Sellers qualified (Course completion will be required if not)
- Qualified Crop Inspector for Cereals (Course completion will be required if not)
- Experience of small seeds would be helpful
- Full UK Driver's Licence

We offer:

- A competitive salary package
- 25 days of annual leave (rising to 28 days for long service) plus bank holidays
- Company Car
- Laptop
- Contributory Pension Scheme
- Mobile Phone
- Training for BASIS, Crop inspectors and Seed Sellers (if needed)

Contact Jack Linford for more information/to send in your CV – jacklinford@saturnseeds.com

Or 01366 385249 for a chat about the job